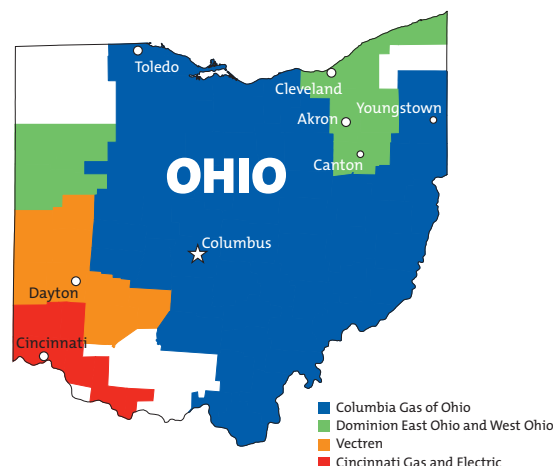


Why Choose Exelon Energy?

We offer a wide array of natural gas products to suit your business needs. We offer both fixed and market-based product options so that you can choose how best to manage your energy dollars based on your company’s objectives.

Only Pay For What You Use

No matter which product you choose, you can be sure that you’ll have the natural gas you need to be open for business and able to serve your customers, since all of our natural gas products are provided with firm (uninterruptible) supply. We will work with you to determine your forecasted usage (Contract Quantity), and we have various settlement options to help you make the most of your energy budget. But, should you use more or less than your monthly Contract Quantity, it’s not a problem. This usage above will be priced at an appropriate market price. Undelivered natural gas (actual usage below the Contract Quantity) will be credited to your account at the market price.



	MARKET-BASED PRODUCTS		FIXED OPTION
	Index-Based Product	NYMEX-Plus Product	Fixed-Price Product
Priced using City-Gate Index	✓		
Priced using NYMEX		✓	
Fixed Commodity Portion			✓
Fixed Transportation Costs		✓	✓

Local Distribution Companies served: Columbia Gas of Ohio (COH), Dominion East Ohio (DEO), West Ohio Gas (WOG), Duke Energy, Vectren, Columbia Gas of PA (CPA), Dominion Peoples, and Columbia Gas of Kentucky (CKY).

Market-Based Price Product Options

Exelon Energy offers two variable market-based price natural gas product offerings – both offer the option to lock in pricing at a future date. Market-based pricing provides an excellent opportunity for those who want to take an active role in managing their company’s risk with the help of their Exelon Energy Account Representative.

Index-Based Gas Product

The Index-Based Gas Product is for the customer who wants to purchase natural gas at index prices while having the flexibility to lock in pricing in the future.

Your Exelon Energy Account Representative can work with you to develop an effective conversion strategy, which can allow you to begin your contract on a market-based index price while continuing to search for opportunities to fix long-term pricing when market conditions are at a level that meets your objectives. Exelon Energy offers you added options by allowing you to convert to a fixed price at any time during your contract term.

NYMEX-Basis Product

With NYMEX-Basis Product pricing you can control a portion of your total gas bill, even when commodity prices are rising, by locking in the transportation cost (Basis) from the Henry Hub pricing point to your City-Gate. The remaining energy component of your total gas bill can then be managed through the option to fix (trigger) the price when market conditions are at a level that meets your objectives at any time during your contract term.

Your Exelon Energy Account Representative can work with you to request the conversion of either the full monthly Contract Quantity, or a portion of those requirements, to a fixed price for any forward month(s). The price is determined by utilizing the New York Mercantile Exchange (NYMEX) commodity price at that time.

Ohio Example of Index-Based Product

Contracted Amounts

- Your Contract Quantity is 10,000 decatherms for the period
- You fix 5,000 decatherms at a Fixed Price
- The remaining 5,000 decatherms would be priced based on the First-of-the-Month *Inside F.E.R.C.*

Actual Usage

- Your actual usage is reported at 10,050 decatherms for the period
- The 50 decatherms above the contracted amounts would be priced at the average of the daily *Gas Daily*

Fixed-Price Product Option

Exelon Energy offers a fixed-price natural gas product that greatly reduces exposure to price volatility in the natural gas market.

Fixed-Price Gas Product

The Fixed-Price Gas Product is for the customer who wants to achieve budget certainty for their natural gas costs.

You have the option to fix up to 100 percent of your monthly Contract Quantity. You can fix the unit price for your natural gas purchases for the duration of your contract so that you will know the exact price you will pay for your Contract Quantity, regardless of spikes in natural gas market prices.

Customers can choose to fix a portion or all of their monthly Contract Quantity. This gives you the flexibility to take advantage of downturns in the natural gas market by fixing a price for the balance of your contract term when market conditions are at a level that meets your objectives.

Usage above the fixed-price portion and up to the monthly Contract Quantity can be priced at one of three market-based index options: First-of-the-Month *Inside F.E.R.C.'s Gas Market Report*, average of the daily *Gas Daily*, or NYMEX-Basis.