

Why Choose Exelon Energy?

We offer a wide array of natural gas products to suit your business needs including various fixed and market-based product options so that you can choose how best to manage your energy dollars based on your company's objectives.

Guaranteed Value For Your Storage

When you sign up with Exelon Energy, we assume the management of your natural gas storage account with the Local Distribution Company (LDC). As a result, new customers get a market-based credit on their first invoice for all natural gas in their storage account at the time they switch to Exelon Energy. In addition, they will receive a guaranteed discount on their natural gas price for the value associated with the storage capacity from the LDC for each of their accounts. They also do not have the carrying costs associated with buying and holding natural gas in inventory, hoping for a good time to withdraw from storage. Avoiding carrying costs enables these funds to be used to manage your business, not your natural gas account.

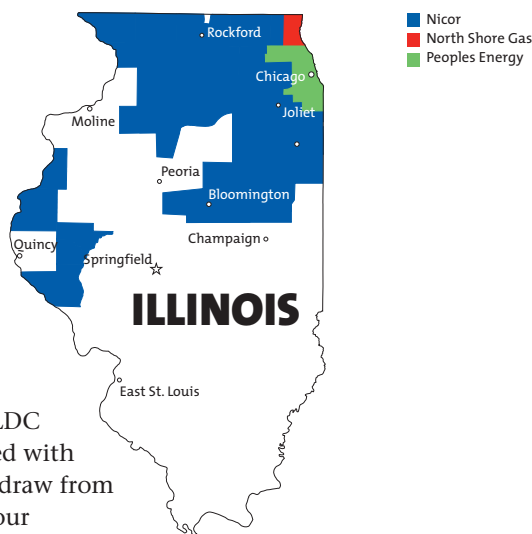
Only Pay For What You Use

No matter which product you choose, you can be sure that you'll have the natural gas you need to be open for business and able to serve your customers, since all of our natural gas products are provided with firm (uninterruptible) supply. We will work with you to determine your forecasted usage (Contract Quantity), and we have various settlement options to help you make the most of your energy budget.

A customer's monthly Contract Quantity is determined by analyzing historical usage, with adjustments for operational considerations. Contract Quantities apply to the pricing for all products.

For customers who choose to fix the price for a portion of their load, the usage above the fixed price portion and up to monthly Contract Quantity is priced at an appropriate first-of-the-month natural gas City-Gate price for Index-Based and Fixed-Price customers, and at the monthly settlement price of the New York Mercantile Exchange (NYMEX) natural gas futures contract traded at Henry Hub, Louisiana for NYMEX-Basis customers.

Should you use more or less than your monthly Contract Quantity, it's not a problem. This usage above will be priced at the appropriate daily Index price. Undelivered natural gas (actual usage below the Contract Quantity) will be credited to your account at the market price.



	MARKET-BASED OPTIONS		FIXED OPTION
	Index-Based Product	NYMEX-Basis Product	Fixed-Price Product
Priced using City-Gate Index	✓		
Priced using NYMEX Settle		✓	
Fixed Commodity Portion			✓
Fixed Transportation Costs		✓	✓

Market-Based Price Product Options

Exelon Energy offers two variable market-based price natural gas product offerings – and both offer the option to fix your commodity pricing at any future date. Market-Based pricing provides an excellent opportunity for those who want to take an active role in managing their company's risk with the help of their Exelon Energy Account Representative.

Index-Based Gas Product

The Index-Based Gas Product is for the customer who wants to purchase natural gas at index prices while having the flexibility to convert to a fixed price in the future.

Your Exelon Energy Account Representative can work with you to develop an effective conversion strategy, which can allow you to begin your contract on a market-based index price while continuing to search for opportunities to fix long-term pricing when market conditions are at a level that meets your objectives. Exelon Energy offers you added options by allowing you to convert to a fixed price at any time during your contract term.

NYMEX-Basis Product

With NYMEX-Basis Product pricing, you can control a portion of your total natural gas bill, even when commodity prices are rising, by locking in the transportation cost (Basis) from the Henry Hub pricing point to your City-Gate. The remaining energy component of your total natural gas bill can then be managed through the option to fix (trigger) the price when market conditions are at a level that meets your objectives.

Your Exelon Energy Account Representative can work with you to request the conversion of either all or a portion of the monthly Contract Quantity to a Fixed Price for any forward month(s). The price is determined by utilizing the New York Mercantile Exchange (NYMEX) commodity price at that time.

Illinois Example of Index-Based Product

Contracted Amounts

- Your Contract Quantity is 1,000 therms for the period
- You fix 500 therms at a Fixed Price
- The remaining 500 therms would be priced at the First-of-the-Month *Natural Gas Intelligence (NGI)*

Actual Usage

- Your actual usage is reported at 1,050 therms for the period
- The 50 therms above the contracted amounts would be priced at the monthly average midpoint in *Gas Daily*

Fixed-Price Product Option

Exelon Energy offers a fixed-price natural gas product that greatly reduces exposure to price volatility in the natural gas market.

Fixed-Price Gas Product

The Fixed-Price Gas Product is for the customer who wants to achieve budget certainty for their natural gas costs.

You have the option to fix up to 100 percent of your monthly Contract Quantity. You fix the unit price for your natural gas purchases for the duration of your contract so that you will know the exact price you will pay for your Contract Quantity, regardless of spikes in natural gas market prices.

Customers can choose to fix a portion or all of their monthly Contract Quantity. This gives you the flexibility to take advantage of downturns in the natural gas market by fixing a price for the balance of your contract term when market conditions are at a level that meets your objectives.