

EXELON ENERGY'S FULL REQUIREMENTS PRODUCT

Designed for the customer who wants electricity costs budget certainty in order to minimize exposure to market fluctuations. Exelon Energy's Full Requirements Product can help insulate your bottom line from the volatility of the energy markets.

Price Certainty

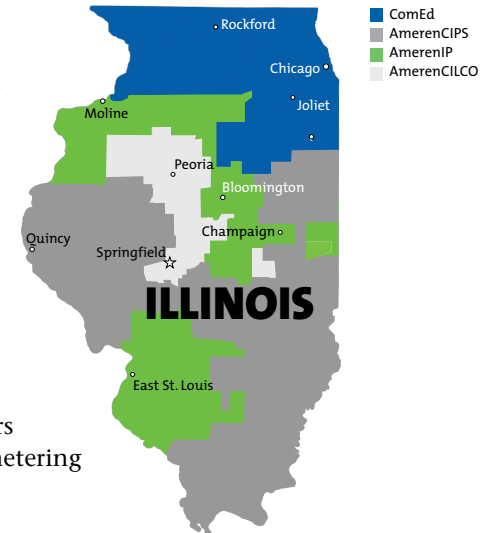
All of your energy usage is provided at a fixed price per kilowatt-hour (kWh) regardless of usage fluctuations. The Full Requirements Product is an excellent way for the customer to manage weather and price risk.

Clear Pricing

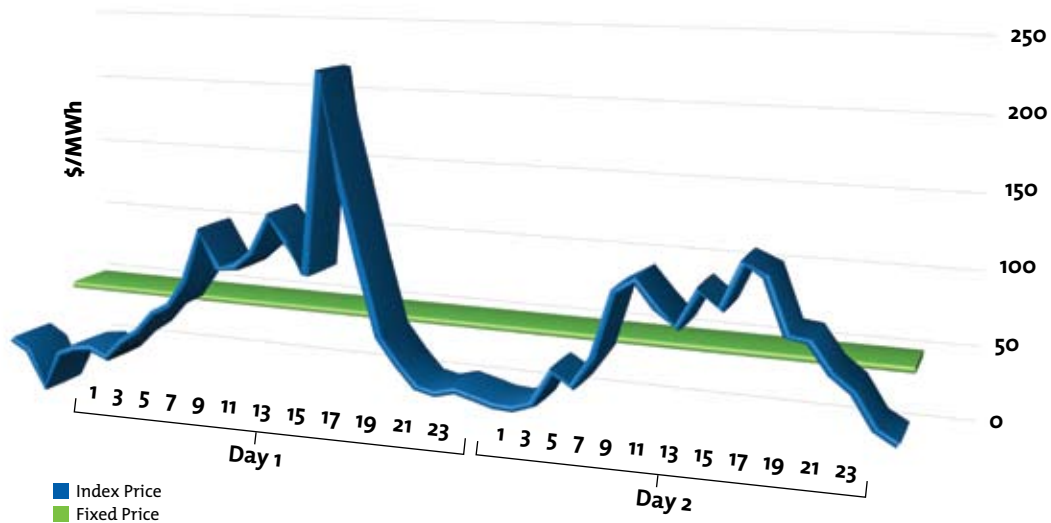
There are no Contract Quantities or Swing Bands. Exelon Energy offers customers around-the-clock and time-of-use pricing options depending on your facility's metering and load profile.

Flexibility

You can choose to fix or pass-through/allocate energy-related charges (capacity, transmission, ancillaries, congestion and energy line losses). Also, depending on your needs, you can choose a single invoice that includes the Local Distribution Company (LDC) charges and Exelon Energy charges, or a dual-bill option that provides the LDC charges on a separate invoice.



Fixed versus Index Pricing



As the graph shows, you pay the same price per kWh for energy regardless of market price fluctuations and/or your actual usage—while protecting yourself from potential high prices in the index markets.

To determine if the **Full Requirements Product** is right for your company, ask your Account Representative to examine your load profile.

EXELON ENERGY'S MANAGED INDEX PRODUCT

The Managed Index Product provides an excellent opportunity for customers in the PJM market who want to take an active role in managing their company's energy costs with the help of their Exelon Energy Account Representative.

Manage Your Risk

When combined with an effective conversion strategy, the Managed Index Product can allow you to begin your contract with some or all of your expected usage on a market-based index price, while continuing to search for opportunities to fix long-term pricing when market conditions align with your company's objectives.

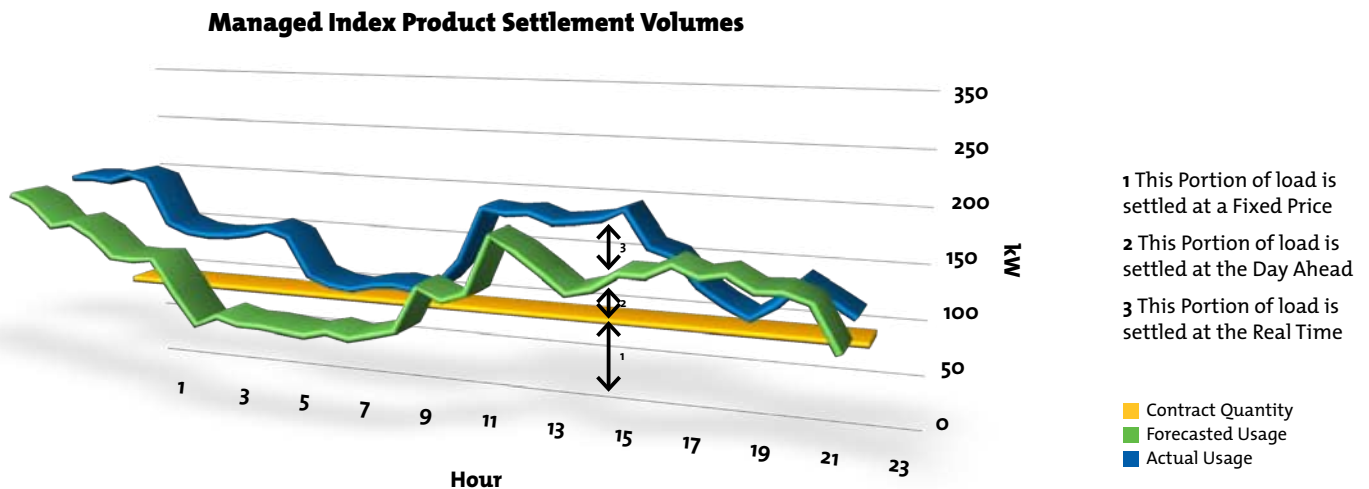
The Managed Index Product offers flexibility and is for the customer who is willing to forego price certainty today in pursuit of more attractive prices in the future, and is comfortable with the associated risk.

Optimize the Market

A variation of the traditional index product, the Managed Index Product allows customer and supplier to optimize the dual settlement system in the energy market to manage a customer's energy costs. Exelon Energy will begin by forecasting a customer's load shape based on historical usage. This allows the customer to take advantage of the day-ahead index market for forecasted usage and the balance of their actual energy consumption will settle at the real-time index. Customers can also choose to purchase fixed-price energy quantities in order to manage volatility.

Flexibility

You can choose to fix or pass-through/allocate energy-related charges (capacity, transmission, ancillaries, congestion and energy line losses). Also, depending on your needs, you can choose a single invoice that includes the Local Distribution Company (LDC) charges and Exelon Energy charges, or a dual-bill option that provides the LDC charges on a separate invoice.



The graph above demonstrates the benefit of Exelon Energy's Managed Index Product. Customers are subject to some market risk and price fluctuation, but fixed Contract Quantities insulate them from dramatic swings in price. They also have the flexibility to execute a disciplined conversion strategy.

To determine if the **Managed Index Product** is right for your company, ask your Account Representative to examine your load profile.